

January 22<sup>nd</sup>, 2019

To Our Valued Customers:

On **Monday, January 28th**, Merit Brass will be implementing a price increase of 33.3% on Aluminum Nipples. This will be a list price increase as reflected on the new Merit Brass List Price Sheet **ALN 119**, superceding our previous sheet **ALN 698**.

*This is a list price increase only; current discount multipliers will not be affected.*

Aluminum Pipe costs have gone up well over 30% in just the past year alone, with raw material prices and the Section 232 tariff being responsible for the majority of the increase. These pipe cost increases are necessitating the changes in nipple pricing.

**Orders will be accepted at the old price through Friday, January 25th, but any back-orders generated will be priced off the new list price sheet. Existing back-orders will be honored at the confirmed prices.**

Thank you for your continued support. Please do not hesitate to contact us if you have any questions or concerns.

Sincerely,

Merit Brass Company

